

66, avenue des champs elysées - 75008 Paris Tel : +33.388.312.310 - Fax : +33.388.312.311

Email: francois.barraud@megafilms.net

Website: www.megafilms.net

**CIRCOM Members** 

Object : collaboration proposal

Wednesday, August 17, 2005

## Megafilms profile

Megafilms.net is an international distribution company of lifestyle series, documentary, children & youth programs for television and mobile programming. We are working on a regular and loyal basis for a European network of producers. Compare to other distributors we are not only selling completed programs but we are working on programs with producers at international development, film marketing, financing and coproducing stages. However we are as well producing documentaries under 8½ Films ("Soviet empire cinema vestiges" 52' by Piotr Kielar in- development) and animation under Els'Anime ("20° Latitude Kids" HD 20x13' pilot in- production).

## References

ABC, Rai Cinema, Rai3, Raisat, TF1, ARTE, M6, France2, Planète France, Planète Poland, TPS Cinéma, Ma Planète, Télétoon, Odyssée, ARD, HR, WDR, SWR, TSR, RTSI, RTBF, NOS, NRK, YLE, RTE, Canal+ France, Canal+ Nordic, Canal+ Poland, BeTV, Gourmet TV, Nickelodeon, Cartoon Network, Radio-Canada, HRT, Filmoption International, The Outdoor Life Network, Wine Network, TV Man Union, NHK,...

## Collaboration proposal with CIRCOM members through Media+ distribution scheme

Our current stake is to put together financing to produce our programs. Media+ distribution is encouraging European producers to circulate their programs within EU by funding 10 up to 20% of programs budget when they have a certain amount of EU broadcasters committed. As per CIRCOM Youth seminar I attended, it seems CIRCOM members are looking for high-quality programs for low license fee.

That is why we are proposing CIRCOM members to license programs from our catalogue for free against prebuy letters (model below in appendix) to support our Media+ distribution applications (funding budget part level often the most difficult to gap).

Right now, for example, we are looking for prebuy letters for our 26' animation special "Le Cid" as well as for 20x52'/45'/26' HD series "20° Latitude North".

Do not hesitate to contact me for further information. I look forward to hearing from you,

Best wishes, François Barraud



Appendix: prebuy model letter

Object: letter of agreement

Dear XXX,

I confirm prebuy of [title of the program] for XXX euros for XXX year(s) exclusive TV rights for XXX territory in XXX language starting at material acceptation (BETA SP – separate M&E track) under the condition production value of delivered work matches quality of previous work. Payment will occur no later than one month after material acceptation.

This letter is subject of acquisition contract acceptation.

Name Title