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May 2023

THE KALEIDOSCOPE
YOUNG PEOPLE'S RELATIONSHIPS WITH NEWS



CRAFT.
HUMAN INTELLIGENCE



This presentation is based on a comprehensive research study

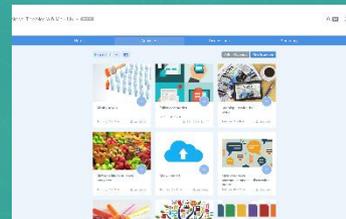
The study was conducted in Brazil, the USA and the UK

Data were collected via a two-stage, remote, digital, qualitative process

Stage 1 Digital Assignment

74 participants completed a set of 10 activities over 3 weeks, using Craft's digital research platform

c. 378 hours of engagement
2,635 screenshots generated



Stage 2 Depth Interviews

24 participants (a subset of the Stage 1 sample) took part in a c.45 minute interview (via Zoom)

c.18 hours of interview





Synthetic cohort analysis informed our analytical framework

We looked for difference within the group as well as commonality across it, actively avoiding broad brush generalisations

Country before cohort

'The three I's' – intersectionality, individuality and inequality

Age/life course



Where behaviours and attitudes change as people grow older or go through different lifestyles

e.g. moving out, getting married, having children

Period



Where everyone changes as a result of macro-trends in culture or far-reaching societal events

e.g. 9/11, recessions, the covid-19 pandemic

Cohort/generational



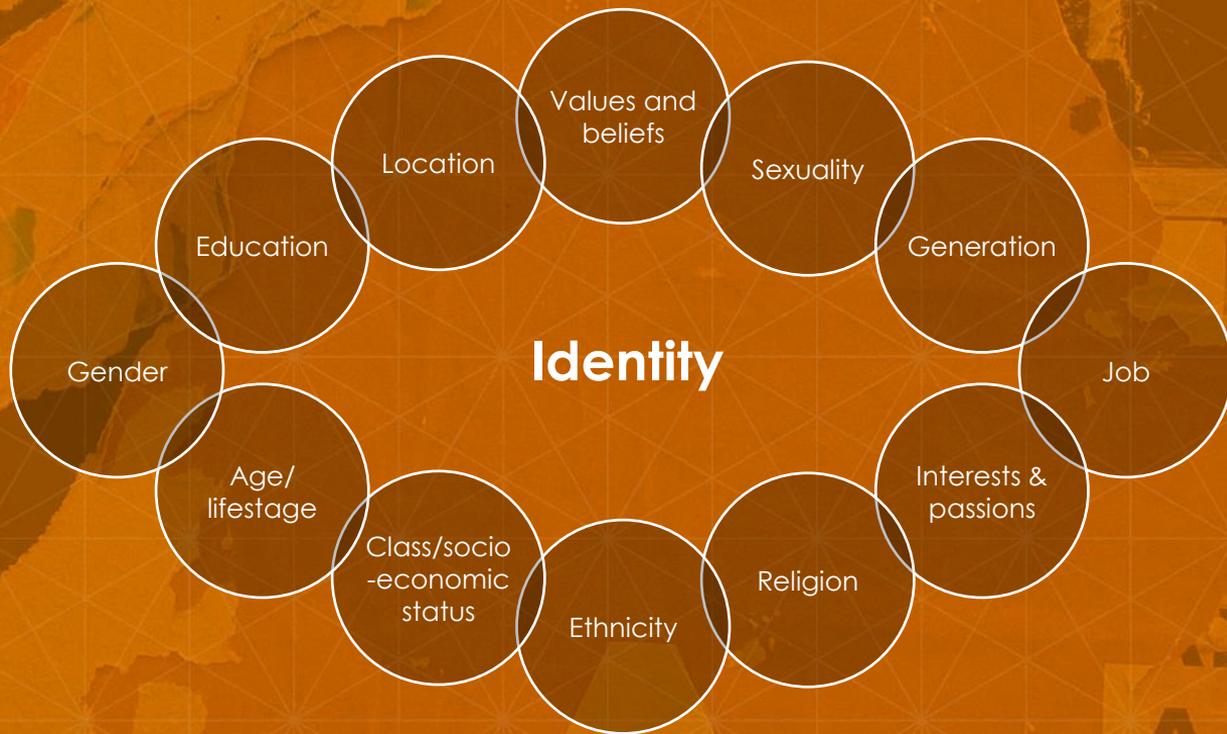
Where behaviours and attitudes **are** set by the formative attitudes of a generation

e.g. growing up with the social, mobile internet



Identity is intersectional

It's hard to disentangle different parts of people's identities. We all have fluid, multi-layered and contextually-dependent personas – a person's age is one layer and not necessarily always important



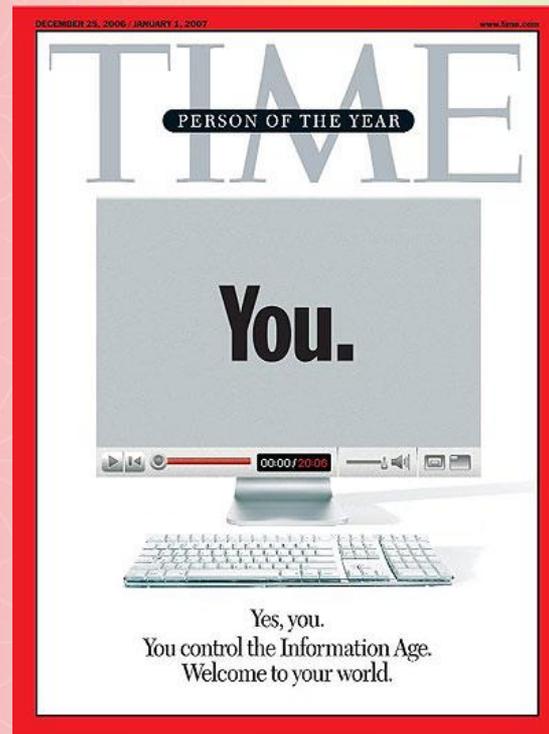


Young people have grown up with the social, participatory internet – 'Web 2.0.'

Their news behaviours are to a large extent an extension of their wider media behaviours.

Digital, mobile, social, integrated, continuous, fast, fleeting, discovered passively but interacted with actively.

Much of the time...





Growing up with Web 2.0 has several implications that contextualise and condition young people's news consumption

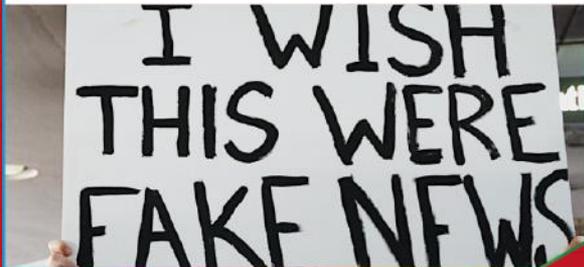
1 How they consume news



2 What they consider 'news' to be



3 Their trust in information, in general

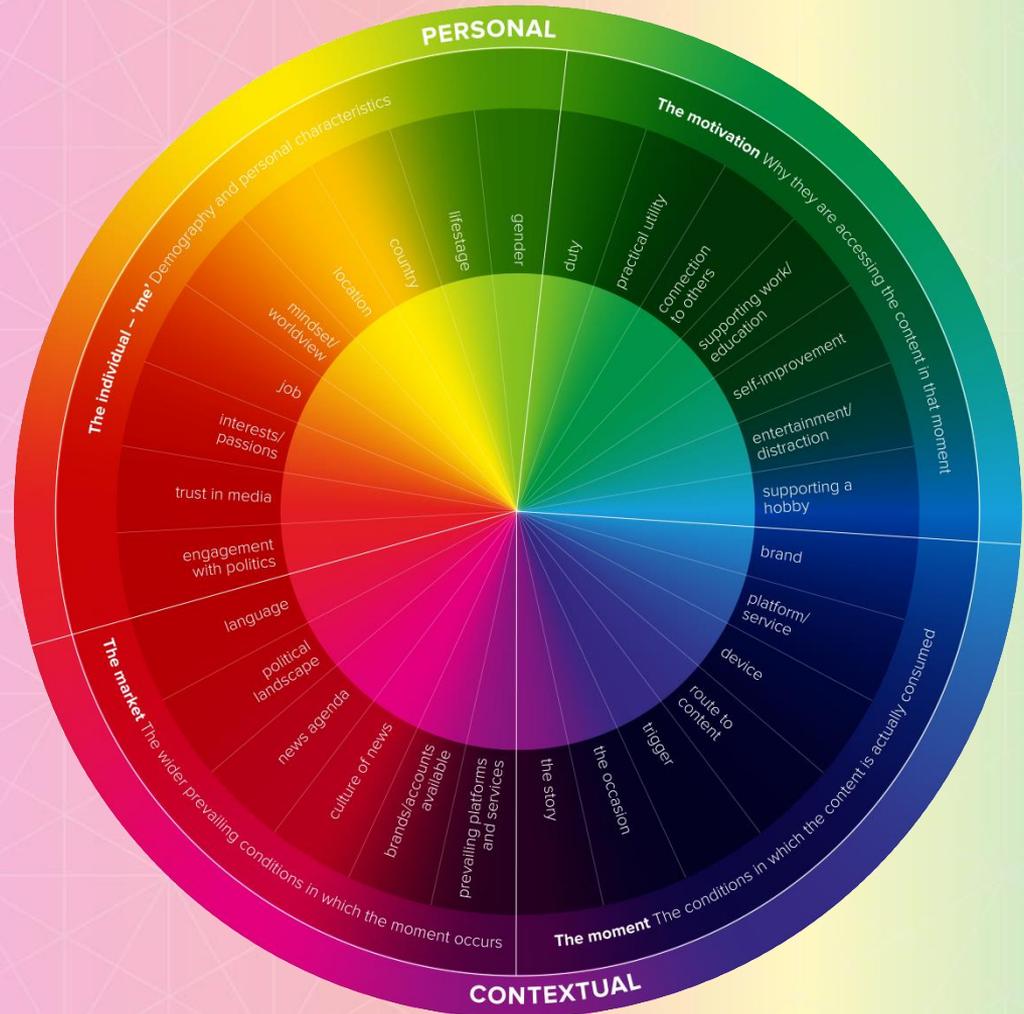


4 Who they trust to deliver news





Myriad variables interact to influence news consumption, leading to largely unpredictable individual outcomes





We can identify three groups of (young) people – each engages differently with ‘the news’

Hobbyist & Dutiful

For enjoyment or out of a civic duty to know what is happening and contribute to the discourse. Can be activist, though by no means always ‘woke’

Need to Know

Attuned to the practical need to keep up with developments as they impact day-to-day life

Main Eventer

Need to know the unavoidable ‘big’ things going on in society – practical impacts and connection to others

Local news cuts across these groups more than most types

Even the disengaged want to know what is happening close to them, even if they are not interested in what is happening day-to-day nationally or on the other side of the world



Traditional newsbrands are under pressure from three directions

Weaker engagement with narrow news, stronger engagement with broader news among some young people

Proliferation of brands from beyond the mainstream competing for time and attention, playing different roles

A suspicious, sceptical approach to information meaning newsbrands are not inherently valued for their impartiality



For young people,
news can be
'narrow' or 'broad'

Narrow – 'the news'



- Associated with mainstream, traditional media
- Narrow focus on traditional party politics, international relations and 'current affairs'
- Defined by what is happening in Westminster or Wall Street, for example

Broad – 'news'



- Developments and (new) things that are happening in all walks of life
- Includes sports, entertainment, celebrity gossip, culture and the arts, technology, science etc



'News' can fall into one of three categories

The lines between them are blurry – a spectrum more than three discrete categories

- Narrow news agenda – the big issues of the day
- Things that affect my life directly (personal utility)
- Narrow set of mostly mainstream newsbrands

Politics and international relations

Local

'Serious' personal interest e.g. climate, finance, science

Tech, gaming, sports, culture, TV, film, entertainment

Celebrity gossip, weird and wonderful, memes

- Broader news - hobby-related, entertaining but with deeper roots than 'fun'
- Depends on personal tastes
- The long tail of subject specialists – brands and individual accounts
- Throwaway, almost random content for easy entertainment
- Can come from anywhere, often serendipity or social share
- Anything in a social feed – professionally-produced content, UGC, memes



The model has implications for brand perceptions and perceptions of 'importance'

'The news'

'News'

Need to know/serious

Personal interest

Fun

"More important"

"Less important"

BBC

CNN



reason

The Athletic

VARIETY

TMZ

FOLHA DE S.PAULO

sky news

Forbes

CANALTECH

RollingStone

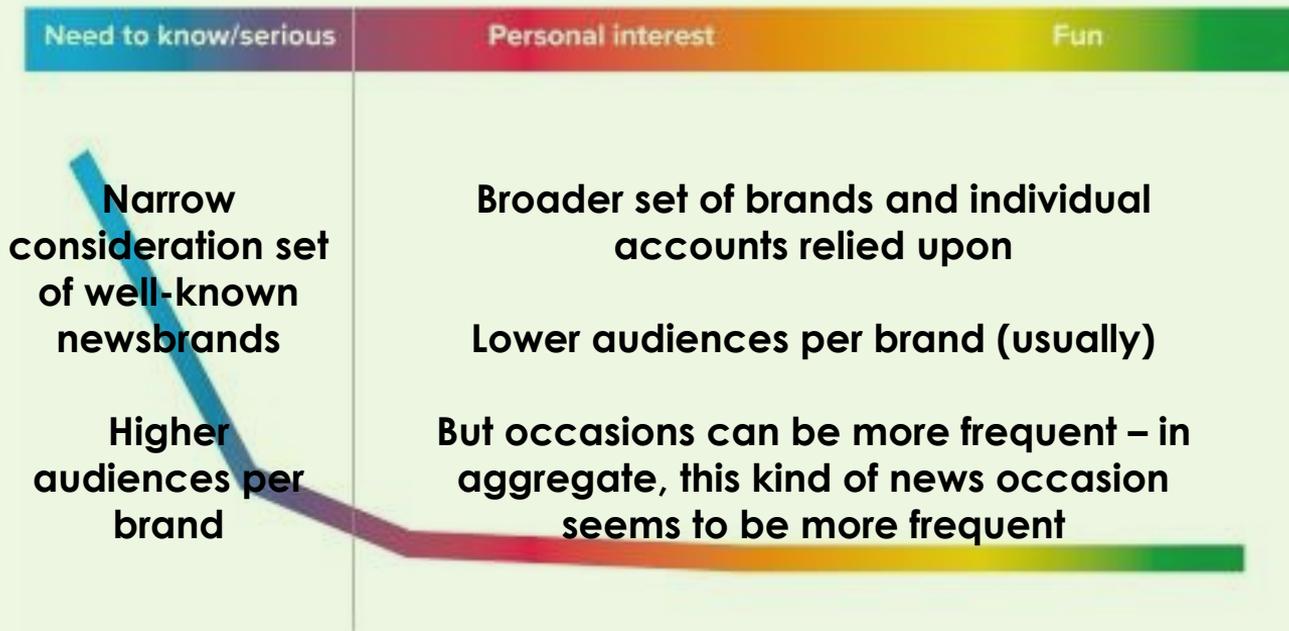
ENEWS



Fabulous



Perceptions of
'importance'
do not
necessarily
translate into
greater
consumption
of 'serious'
news





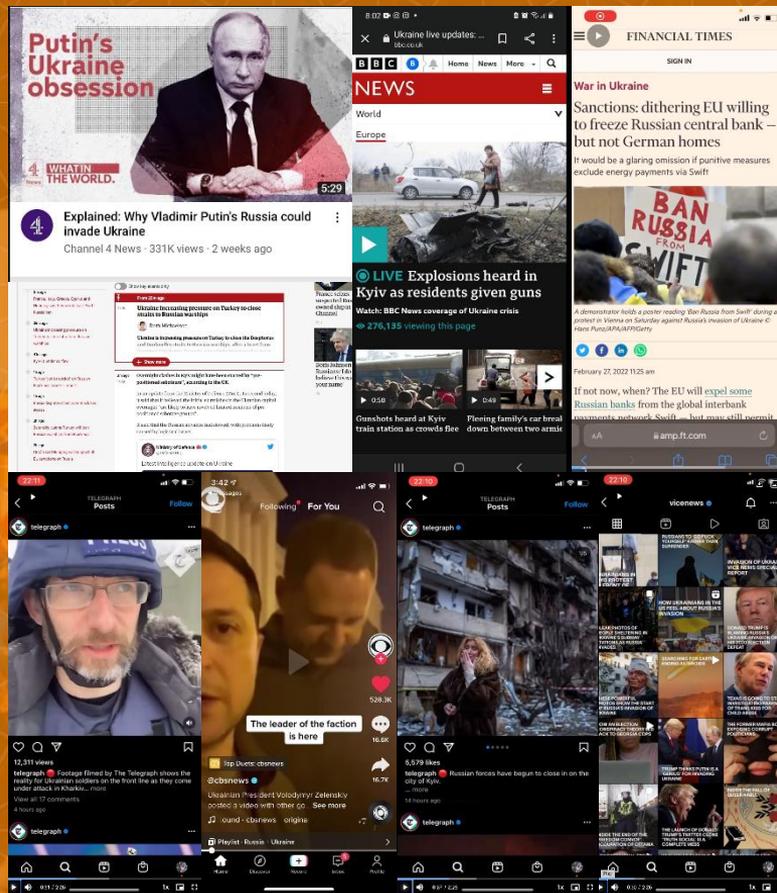
**An event such as the
Russian invasion of
Ukraine can transcend
usual relationships with
'the news'**

**Stories of this magnitude
become 'need-to-know'
for almost everyone**



Mainstream brands, live news and on-the-ground reporting became more important – some even turned on the TV!

The access that mainstream media offers really came into its own – but alternative media sources were still used to supplement the diet of mainstream reporting





Engagement isn't black and white, though

Even amongst the highly engaged there were signs of **selective avoidance of negativity**

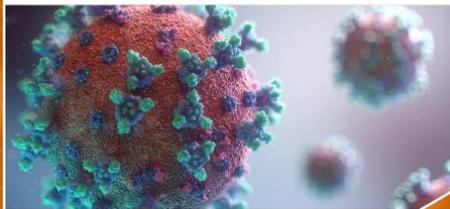
Rather than total news avoidance, there was the **avoidance of certain kinds of news or stories, at certain times** – to guard mental health



Fatigue over long-running stories that never seemed to be resolved was the most common reason for avoidance

There was a recognition that these stories were 'important' – as such engagement could be sporadic, especially at the initial stages of 'a crisis' or at inflection points

Covid-19



Political news



Brexit



The culture wars



Death and violence



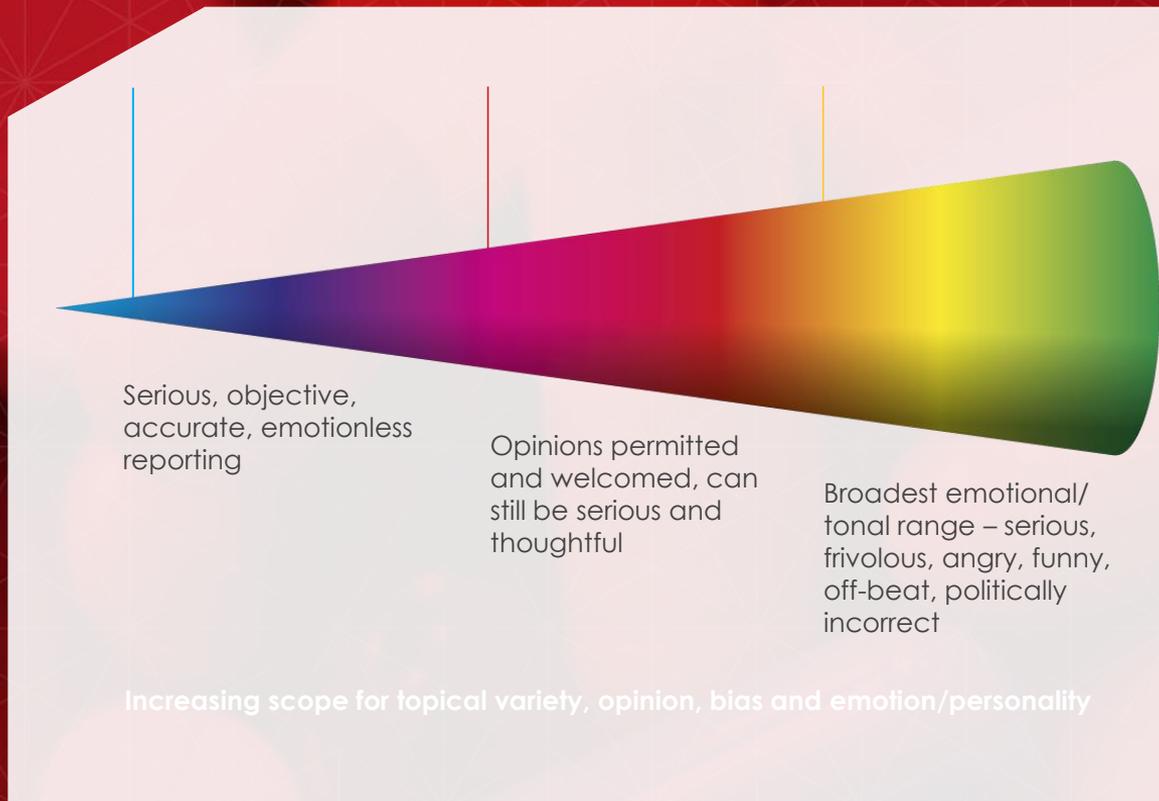
The war in Ukraine





News is provided by brands and actors along a spectrum

Alternative media is not judged by the same standards. Instead, it adds something different to young people's news mix





**Avoidance of
'narrow news' has
implications for
newsbrands, who
are felt to operate
primarily at the
serious end of
the spectrum**

'The news'	'News'	
Need to know/serious	Personal interest	Fun
<p data-bbox="765 437 1045 517">The preserve of newsbrands</p> <p data-bbox="749 663 1064 743">Avoidance tends to happen here</p>	<p data-bbox="1170 437 1773 653">The preserve of a wider range of digital-only brands, alternative media and user-generated accounts – in addition to newsbrands</p> <p data-bbox="1228 710 1715 743">Little to no avoidance here</p>	



There is great commonality in the idea that all information is put into the public realm for a reason – ‘an agenda’

Explanations for agendas can range from the innocent to the sinister, but they all have the same effect

A commercial need to speak to audiences' beliefs



The impossibility of there being an objective truth



Active, purposeful manipulation of opinions



Very little information is taken on trust



Only half of 12-15 year-olds
(49%) think the news they
see on news websites is
mostly or totally true...

...compared with almost
nine in ten **(87%)** of 12-15
year-olds (young Millennials)
in 2008

Ipsos MORI, Beyond Binary: The Lives and Loves of Generation Z



There is little consistency in what 'young people' want in terms of format – it's usually a matter of personal taste

Far from the consistent traits which are often ascribed to them, there is a lot of variability, which is unsurprising considering the increasing plethora of options available

Formats being added to a wider mix, rather than replacing others

Formats being better/worse suited to different contexts and occasions

The **blending** of formats into multimedia experiences

Variability in preferred platforms – each platform having its own codes and conventions



Mainstream newsbrands do not need to abandon narrow news, nor 'traditional' ways of delivering news digitally

It's a case of an 'as well as' evolution in the offer, more than an 'instead of' revolution

Brands may wish to make their core services more accessible, or create specific services targeted at young people, or a mix of the two

Retain existing credibility



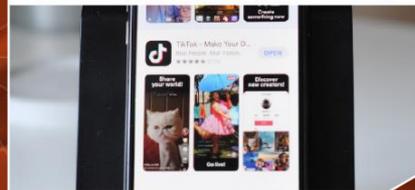
Topically broaden



Embrace warmer tones



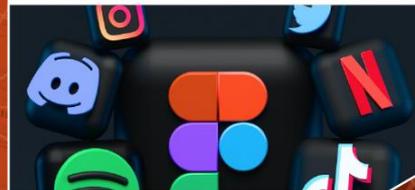
Make socially native content



Respect each platform's conventions



Consider new brands, sub-brands and individuals



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Download the report and
presentation from the

Craft website